



YOUR BUSINESS LAW FIRM

REAL ESTATE

EXCELLENT PROSPECTS WITH US



Valuable knowledge for any situation: our real estate expertise

GÖRG is one of the top independent business law firms in Germany, with many years of national and international advisory experience in all areas of business law. Our expert real estate team will assist you as a personal partner with professional, comprehensive advice on all legal and commercial matters concerning real estate.

Built on solid foundations to face any challenge

We have more than 50 real estate law experts who advise leading businesses in the real estate sector and public sector in all areas of real estate law. This includes advice on real estate transactions, project development and joint ventures, as well as tenancy

law, private and public building law, laws concerning architects and engineers and special areas in real estate law including financing, restructuring and asset management. At our Berlin and Frankfurt offices we also have in-house notaries who regularly work on major real estate transactions.

Precisely adapted custom solutions with complete flexibility

When needed, we are able to quickly and flexibly bring in well-versed experts from other legal departments in our firm to join our teams. Working collaboratively with our colleagues, we deliver optimally tailored solutions for matters of corporate law, public law or tax law, all from a single source.



Experience with perspective: our range of expertise and advice

- Comprehensive assistance on real estate transactions, such as the acquisition and sale of real estate and real estate portfolios – including due diligence, tax structuring and assistance with antitrust law matters
- Structuring and negotiation of property and share purchase agreements (asset and share deals), developer contracts, leasehold contracts and challenging condominium subdivision arrangements under the German Residential Property Act
- Advice on complex situations involving property law and laws regulating neighbour relationships
- Comprehensive assistance with project development, particularly structuring and acquiring property and obtaining building permits
- Structuring and negotiation of project management and project administration contracts
- Structuring and negotiation of architect and engineer contracts as well as construction contracts with prime contractors, project managers or for individual project components
- Tax and corporate law design of real estate companies and portfolios
- Design and negotiation of financing models, including consortium financing and mezzanine financing, as well as securitisation
- Assistance with sale- and lease-back transactions



-
- Structuring and negotiation of commercial lease agreements, rent security arrangements and general lease agreements
 - Advice regarding unique real estate, such as airports, hotels, shopping centres, parking facilities, logistics centres, healthcare facilities, industrial plants, power plants, wind parks and photovoltaic parks
 - Real estate notary services
 - Insolvency and restructuring advice concerning real estate, including advice regarding the purchase or sale of portfolios of non-performing real estate loans, as well as assertion of claims resulting from non-performing real estate loans
 - Structuring and negotiation of asset, property and facilities management contracts as well as centre management contracts
 - Structuring and negotiation of broker agreements
 - Managing complex real estate legal disputes, from litigation and arbitration to mediation
 - Advice on compliance matters relating to real estate
 - Assistance with procurement law and state aid law for real estate transactions
 - Planning with respect to investment and tax law as well as ongoing advice on real estate investment assets and capital management companies
 - Auditing for investment supervisory law matters regarding the indirect or direct possibility of the acquisition of real estate in a fund structure from the investor's perspective as well as the fund's perspective – according to the terms of the investment and KAGB, under PFAV and the investment circular as well as VAG and the Investment Regulation
 - Advice on matters of energy law – for instance concerning tenant electricity generation models, contracting and energy permits





A passion for meeting the highest standards

The high quality standards we demand of ourselves and our work has fostered a growing relationship of trust with our clients over the decades. In the field of real estate law, our long-standing clients include national and international investors, capital management companies, state and pension funds, real estate special funds, project developers, construction businesses, publicly listed and private companies, credit institutions and public sector companies.

Excellent professional qualifications, comprehensive knowledge of the real estate market and its players, and last but not least, the strong personal commitment of our partners all play an important role. All of these ensure that our clients always receive highly qualified, precisely adapted legal advice. Our focus also does not stop at purely legal issues. We take it as a matter of course as business advisors that we will adopt an entrepreneurial role from the very start and continually keep our eyes firmly on our clients' commercial concerns.

Local presence: your contacts



**Dr. Sergio Binkowski,
LL.M.**
Alter Wall 20 – 22
20457 Hamburg
Tel. +49 40 500360-730
sbinkowski@goerg.de



Dr. Markus Heider
Kennedyplatz 2
50679 Köln
Tel. +49 221 33660-744
mheider@goerg.de



Dr. Heiko Hofmann
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-296
hhofmann@goerg.de



**Dr. Dennis Hog,
MRICS**
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-218
dhog@goerg.de



Dr. Lutz Horn
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-290
lhorn@goerg.de



Petra Keckemeti
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-290
pkeckemeti@goerg.de



Jan Lindner-Figura
Kantstraße 164
10623 Berlin
Tel. +49 30 884503-178
jlindner-figura@goerg.de



Dr. Christoph Mönig
Alter Wall 20 – 22
20457 Hamburg
Tel. +49 40 500360-730
cmoenig@goerg.de



Dr. Philipp Naab
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-212
pnaab@goerg.de



Dr. Wolf zur Nieden
Kennedyplatz 2
50679 Köln
Tel. +49 221 33660-744
wzurnieden@goerg.de



**Oliver C. Nobel,
MBA**
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-180
onobel@goerg.de



Dr. Gero Pfeiffer
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-120
gpfeiffer@goerg.de



Hans-Jürgen Rieckhof
Alter Wall 20 – 22
20457 Hamburg
Tel. +49 40 500360-0
hrieckhof@goerg.de



Jan Schellenberger
Kennedyplatz 2
50679 Köln
Tel. +49 221 33660-788
jschellenberger@goerg.de



Dr. Kai-Uwe Schneevogl
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-289
kschneevogl@goerg.de



Daniel Seibt
Kantstraße 164
10623 Berlin
Tel. +49 30 884503-109
dseibt@goerg.de



Silvio Sittner
Kantstraße 164
10623 Berlin
Tel. +49 30 884503-113
ssittner@goerg.de



**Prof. Dr. Frank
Stellmann**
Prinzregentenstraße 22
80538 München
Tel. +49 89 3090667-15
fstellmann@goerg.de



Dr. Damian Tigges
Kennedyplatz 2
50679 Köln
Tel. +49 221 33660-788
dtigges@goerg.de



Ingo Winterstein
Ulmenstraße 30
60325 Frankfurt am Main
Tel. +49 69 170000-120
iwinterstein@goerg.de

About Us:

GÖRG ranks among Germany's leading independent business law firms. With some 300 lawyers and tax advisors based at our five locations – in Berlin, Cologne, Frankfurt am Main, Hamburg and Munich – we are able to offer our clients the full breadth and scope of legal expertise and experience needed to cover all core areas of business law.